



Licensed Franchise of Sonic Inc.
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To Dave Lesko,

As you know, we own and operate 56 Sonic Drive-ins in and around Austin, Texas. City and county ordinances require that every shift manager in every Sonic Drive-in be ServSafe Certified. This is no small task and it remains work that is never done.

I want to take this opportunity to thank you and your staff for the excellent results accomplished while instructing our managers. Prior to your partnership with our organization we tallied a 50% failure rate on the administered tests. Currently we maintain a 3% failure rate. Your group has taught four classes with 87 attendees and only 3 failed to pass the certification exam. The numbers tell the whole story but just in case additional reinforcement is needed let me say that the time and energy saved with this new program is enormous.

We operate food safe environments but the enhanced focus, new and reinforced learnings, all work to support continuous operational improvements to say nothing of meeting the standards of the counties or cities that enforce the ServSafe Certification requirements.

Thank you again for all the fine work. Each and every one of us at Austin Sonic Inc. appreciates the time and effort each and every one of your team members has invested. It is those same efforts that have made our company better.

**Rick Perkal
Vice President of Operations
Austin Sonic Inc.**